



# EXECUTIVE SUMMARY OF BID EVALUATION REPORT

**Project Name:** IMPLEMENTATION OF A DISASTER RECOVERY SOLUTION

**Procurement Reference number:** ECB-RFP2020/21-01-IT

**1. Scope of Contract:**

The Consultant is required to:

- 1.1 To implement a Disaster Recovery Solution for the ECB as per guidelines set in the IT Disaster Recovery Strategy.
- 1.2 Configuration and setup of a Namibian-based off-site replication site for ECB systems.
- 1.3 Replication schedule to conform with Recovery point and recovery time objectives.

**2. Procurement method used:** Request for proposals

**3. Date of Invitation of Bids:** 10 July 2020

**4. Closing date for submission of bids:** 10 August 2020

**5. Date and place of opening of bids:** 10 August 2020 ECB Management Boardroom

**6. Number of bids received by closing date:** 11

**7. Responsiveness of bids at Bid Opening:** 10

<b>Bidder' s Name</b>	<b>Pricing at Bid Evaluation N\$</b>	<b>Responsive or not responsive (Yes/ No)</b>	<b>Reasons why bid is not responsive</b>
Salt Essential IT	N\$ 1,099,996.84 (VAT INCL)	Yes	Not Applicable
Green Enterprise Solutions	N\$ 4,708,165.15 (VAT INCL)	Yes	Not Applicable
Business Connection Namibia	N\$ 2,346,218.50 (VAT INCL)	Yes	Not Applicable
Dimension Data	N\$ 10,744,793.46 (VAT INCL)	Yes	Not Applicable
Virtua Technologies	N\$ 3,851,253.49 (VAT INCL)	Yes	Not Applicable
BPI Information Technology	Financial Proposal was not opened	No	Did not meet the minimum technical score requirement
MTC	Financial Proposal was not opened	No	Did not meet the minimum technical score requirement
Ndahj ICT Solution	Financial Proposal was not opened	No	Disqualified from the Technical Evaluation as they did not submit a separate Financial Proposal from thus of the Technical.
Paratus Telecommunications	Financial Proposal was not opened	No	Disqualified because they included financial information in their Technical Proposals
Cornastone IT	Financial Proposal was not opened	No	Disqualified because they included financial information in their Technical Proposals

**8. Price comparison for bids that are substantially responsive:**

<b>Bidder' s Name</b>	<b>A. Price at Bid Evaluation N\$</b>	<b>B. Bid Price after corrections N\$</b>	<b>C. price after Adjustments N\$</b>	<b>D. Price after Margin of Preference [If applicable]</b>	<b>Rank</b>
Salt Essential IT	N\$ 1,099,996.84 (VAT INCL)	N/A	N/A	N/A	total weighted scored <b>86.1%</b> overall making them the preferred bidder both technically and financially
Green Enterprise Solutions	N\$ 4,708,165.15 (VAT INCL)	N/A	N/A	N/A	total weighted scored <b>80.7 %</b> making them the second highest scoring bidder overall
Business Connection Namibia	N\$ 2,346,218.50 (VAT INCL)	N/A	N/A	N/A	<b>78.1 %</b> making them the third highest scoring bidder overall
Virtua Technologies	N\$ 3,851,253.49 (VAT INCL)	N/A	N/A	N/A	<b>73.1 %</b> overall making them the fourth highest scoring bidder overall, but also not meeting the required minimum score of 75 points.
Dimension Data	N\$ 10,744,793.46 (VAT INCL)	N/A	N/A	N/A	total weighted score of <b>72.8 %</b> . making the fifth, but not meeting the required minimum score of 75 points due to huge difference in their tender price relative to the price offered by the lowest technically qualifying bidder

**9. Best Evaluated Bid:**

The Bid Evaluation Committee resolved to recommend the tender award to Salt Essential IT for a tender amount of N\$ 1,099,996.84 as they were the highest overall scoring bidder and met all the requirements set in the Terms of Reference